



**Republic of Macedonia**



## **Directorate for Technological Industrial Development Zones**

Directorate of the Technological Industrial Development Zones of the Republic of Macedonia on behalf of the Government of the Republic of Macedonia, and in cooperation with the Agency for Foreign Investments of the Republic of Macedonia and the Ministry of Transport and Communications of the Republic of Macedonia announces the following:

### **REQUEST FOR EXPRESSION OF INTEREST**

**for participating in a procedure to obtain land under the ownership of the Republic of Macedonia for usage within a period of ninety nine (99) years with the purpose of establishing the Technological Industrial Development Zone (Free Economic Zone) TIDZ Shtip and TIDZ Tetovo**

The Republic of Macedonia disposes with Technological Industrial Development Zones TIDZ Shtip with a surface area of 208 ha, and TIDZ Tetovo with a surface area of 96.74 ha, with a complete Urban Project.

The Government of the Republic of Macedonia (GoM) has undertaken a vigorous campaign aimed at improving the country's economic growth through increased Foreign Direct Investments (FDI), Greenfield Investments, investments in sophisticated and high-technology, and export-oriented industry into the country.

For this purpose the Government intends to engage an investor who is prepared to take the unordinary and exclusive opportunity to obtain attractive construction land under the ownership of the Republic of Macedonia for usage, whereof will undertake the following rights and obligations: (i) to establish the Zone and to provide assets for the commencement of operation of the Zone, (ii) to provide the appropriate premises, taking into consideration the ecological, energy, technological and other conditions necessary for the performance of the activity in the Zone, (iii) to initiate with construction of the basic infrastructure within the Zone, (iv) to build infrastructural, administrative, manufacturing and other associate objects that can be subject of grant, rent or sale, (v) to promote the Zone and to accelerate the attraction of investors within the Zone, and (vi) to dispose and to manage the property of the Zone during the entire period of use of the Zone.

The Investor as a Founder of the Zone will offer tax and customs incentives and other incentives for investing in the Zone, to the users, pursuant to the Law of the Technological Industrial Development Zone (*"Official Gazette of the Republic of Macedonia"* No.14/07, 103/08, 130/08).

The GoM will give the right of usage of the TIDZ Shtip and/or TIDZ Tetovo for a period of up to ninety nine (99) years, with the incentives package including a minimal and figurative fee for usage of the construction land. The GoM will provide the complete infrastructure up to TIDZ Shtip and TIDZ Tetovo, and will support the Project realization, assisting in parallel promotion of the Zones aiming to attract Foreign Direct Investments.

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With this announcement we invite all interested parties to express their interest in fulfilling the activities described herein. The Letter for Expression of Interest for participation in the procedure should contain the following information: (i) name/location of legal entity, (ii) portfolio of the legal entity with: identification of the activity, previous international experience in construction, development and management of Zones or similar projects, data for number of employees, (iii) data for the financial condition of the legal entity/annual turnover for the last two (2) years (maximum 10 pages,) and (iv) a contact person with contact details/phone and e-mail.

The Letter for Expression of Interest should be submitted by post to the Directorate of the Technological Industrial Development Zones, address: Blvd. Partizanski Odredi No.2, 1000 Skopje, Republic of Macedonia, and at the following e-mail address [fez@fez.gov.mk](mailto:fez@fez.gov.mk) in .pdf and/or .doc, .ppt and .xls format.

The Letter for Expression of Interest can be submitted in English language. Authorized translation in Macedonian language is preferred.

The deadline for interested parties to submit the Letter for Expression of Interest is January 15<sup>th</sup>, 2009 until 16:00 (local time).

More data for TIDZ Shtip and TIDZ Tetovo are available at the following link: **[www.fez.gov.mk/stip\\_tetovo.asp](http://www.fez.gov.mk/stip_tetovo.asp)**

More information regarding the incentives package available to the users of the Zones, for investing within the Zones, can be found at the following link: **[www.fez.gov.mk/resources.asp](http://www.fez.gov.mk/resources.asp)**

For further information, please contact:

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